

| AKRON AREA MULTIPLE LISTING<br>SERVICE STATISTICAL REPORT |   | CRIS<br>Summit<br>2004 | CRIS<br>Summit<br>2003 | CRIS<br>Summit<br>2002 |
|---|---|------------------------|------------------------|------------------------|
| July 2004   |   |                        |                        |                        |
| <b>SECTION I-PARTICIPATION REPORTS</b>                    |   |                        |                        |                        |
| 1)  | Total Participating Companies (Excl. Branch Offices)  | 287                    | 292                    | 285                    |
| 2)  | Total Number of AABOR Members (Eligible for MLS)  | 1855                   | 1851                   | 1866                   |
| 3)  | Total Number of active CRIS agents  | 5068                   | 4904                   | 5329                   |
| 4)  | Subscriptions to the MLS Publication-Akron/Portage Edition                                      | 161                    | 122                    | 167                    |
| 5)  | % Subscriptions to Paid Participants  | 9                      | 7                      | 9                      |
| <b>SECTION II-LISTINGS &amp; SALES</b>                    |   |                        |                        |                        |
| 1)  | New Listings This Month: Residential  | 1195                   | 1050                   | 839                    |
| 2)  | New Listings This Month: Residential, Condo, Multi-Family, Land, Commercial and Agricultural    | 1437                   | 1247                   | 1073                   |
| 3)  | New Listings Year-to-Date: Residential  | 7301                   | 6682                   | 5551                   |
| 4)  | New Listings Year-to-Date: Residential, Condo, Multi-Family, Land, Commercial and Agricultural  | 8874                   | 8169                   | 6938                   |
| 5)  | Pending Sales this Month: Residential   | 645                    | 620                    | 526                    |
| 6)  | Pending Sales Year To Date: Residential   | 3919                   | 3756                   | 3499                   |
| 7)  | Pending Sales Year To Date: Residential, Condo, Multi-Family, Land, Commercial and Agricultural | 4719                   | 4549                   | 4223                   |
| 8)  | Sales Closed this month: Residential  | 548                    | 574                    | 504                    |
| 9)  | Sales Closed Year-to-Date: Residential, Condo, Multi-Family, Land, Commercial and Agricultural  | 3925                   | 3785                   | 3643                   |
| 10)   | % Sales to Total Listings (Y-T-D)   | 44                     | 47                     | 53                     |