



REALTOR'S® Ink

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AABOR Golf
Outing -
pages 15-16.

Helping Make People
More Successful

Akron Area Board of
REALTORS®

VISION:

An organization
dedicated to the
excellence and
advancement of the
real estate profession.

MISSION

STATEMENT:

To provide members
with resources and
services to conduct an
ethical, professional,
and profitable business,
to foster cooperation
among members and
to be the advocate for
the real estate
industry.

RPAC Auction Raises \$16,000

The 2009 RPAC Auction – Grandslam for RPAC! – was held May 7 at Guy’s Party Centre. The auction raised \$16,000. The RPAC Committee worked for several months collecting items, selling tickets and promoting the event.

Chair **Patty Bevere** of Cutler Real Estate, and Vice Chair **Tim McCloud** of RE/MAX Commitment led this year’s committee. Committee members were: **Jacqui Camara**, Keller Williams Tri-County; **Julie Domenick**, Howard Hanna; **Cheryl Duer**, Howard Hanna; **Cindy Eitner**, Howard Hanna; **Lori Fetter**, Chicago Title; **Helen Gisewhite**, Howard Hanna; **Karin Hensel**, Howard Hanna; **Rick Houchins**, Howard Hanna; **Andrea Hyatt**, Lawyers Title; **Sally Johnson**, Stouffer Realty; **Deb Kalbaugh**, Geneva Chervenik Realty; **Mary Anne Krejci**, Howard Hanna; **Jan Kremer**, Kremer Realty; **Sandy LoCascio**, Stouffer Realty; **Barb Oakes**, Howard Hanna; **Beth Rodgers**, Cutler Real Estate; **Stephanie Roehm**, Keller Williams Tri County; **Cindy Slabaugh**, Howard Hanna; **Linda Tippel**, Howard Hanna; **Celeste Tolbert**, Century 21 Belden Realty; **Ali Whitley**, Cutler Real Estate; and

Debbie Zarconi, Cutler Real Estate.

The RPAC Committee would like to thank everyone who helped make the 2009 RPAC Auction successful. A special thank you goes out to Co-MC’s **Jay Cutler** of Cutler Real Estate and **Deb Kalbaugh** of Geneva Chervenik Realty and Auctioneer **Joel Dutton** of Joel Dutton Auctioneers who donated their time, and to our RPAC Table Sponsors who helped we were so very fortunate to have.



Auctioneer Joel Dutton gets the crowd ready for the Live portion of the 2009 RPAC Auction.

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President's Pen

AABOR Goes to Washington

**By Cindy Slabaugh
President**



Several AABOR members attended the NAR Midyear Legislative Conference in Washington, DC, May 12-May 15. AABOR was represented by Beth Rodgers, President Elect; Cyndi Kane, Treasurer; Sandy Naragon, CEO; Carrie Hummel, Government Affairs Director; and myself. Sandy LoCascio attended the meetings in her role as Federal Political Coordinator for Congresswomen Betty Sutton. Akron members representing CRIS included Stephen Merkle and Susan O'Neal. As you can see, we were well represented in Washington.

We had the opportunity to attend several informative meetings including a panel discussion moderated by former CNBC Senior Analyst Ron Insana and a presentation by former Chairman of the Federal Reserve Alan Greenspan.

REALTORS® were in force in Washington and on Capitol Hill for the week meeting with members of the House of Representatives and the Senate. AABOR members met with Congressman Tim Ryan, Congressman Steve LaTourette, and staff of Congresswoman Betty Sutton. We discussed the \$8,000 first time home buyer tax credit. We noted that while it has helped it could do more by possibly increasing the amount and extending the deadline. We also asked that Congress look at making the tax credit available to all buyers not just first time buyers.

Other issues discussed included making increased FHA loan limits permanent; health insurance and the mortgage interest deduction. REALTORS® once again urged Congress to take action on health insurance for the self employed and small businesses. We were told to anticipate legislation to come forward in the next few months. We have gotten to this point before and must remain committed. The fight to keep banks out of

real estate drug on for several years with one to two year bans until we were finally successful in obtaining a permanent ban on banks in real estate. We must also continue to fight for an acceptable small business health plan.

Point of sale inspections that would label homes and commercial buildings based on their energy score were also discussed. Instead of labels, offer consumer education on the benefits of energy efficiency and tax credits and incentives for improvements. Labels do not save energy but improvements will.

Another important issue that was discussed is that hundreds of billions of dollars of commercial real estate loans are expected to mature in 2009, and more than \$1 trillion will mature over the next few years. Under current economic conditions there is insufficient credit to refinance these loans. In response to the liquidity crisis, the Federal Reserve Board recently announced that starting in June, commercial mortgage-backed securities will be eligible collateral under the TALF (Term Assets-Backed Securities Loan Facility). The FRB also authorized up to \$100 billion in TALF loans with five-year maturities to help investors finance CMBS (commercial mortgage-backed pass-through securities) purchases. TALF loans currently have maturities of three years. NAR, which had been advocating extension of the maturity terms, is also asking Congress to enhance federal tax policies that strengthen the commercial real estate market, such as maintaining the capital gains tax rate at 15 percent.

These issues highlight the importance of RPAC (REALTORS® Political Action Committee) to our daily business and livelihoods. Have you contributed to the 2009 AABOR RPAC campaign? If not, what are you waiting for? See page 6 for an RPAC contribution form or contact Carrie Hummel at Carrie.Hummel@AABOR.com or 330.434.6677 ext. 124. If Real Estate is your Professional – Politics is Your Business!

REALTORS® Diversity Advantage Grant Applications Available

The REALTORS® Diversity Advantage Grant (RDAG) program debuted in 2003. It was the result of evaluating and changing the criteria for our former minority scholarship that provided pre-licensing funds to minorities becoming real estate professionals.

The grant is designed to raise awareness of the Akron Area Board of REALTORS® commitment to fostering a diverse, active membership. Our goal is to inspire member involvement on all AABOR divisions and forums, and at events. To be eligible to receive the grant: an AABOR member must be active at the association, having served on one or more committees, forums or division within the past 12 months; and be a minority as defined by the EEOC guidelines.

Grant funds are available for: post licensing, Board dues, MLS fees, CE courses and professional designations.

To be considered for this year's grant, applications must be received by June 30. To review the criteria and to obtain an application form, visit <http://aabor.com/pdf/RDAG%20Application.pdf>. Contact AABOR CEO Sandy Naragon with questions or concerns at Sandy.Naragon@AABOR.com or 330.434.6677, ext. 126.



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Memorials

The officers, directors, members, and staff of the Akron Area Board of REALTORS® send their sincere condolences to the family and friends of...

... Howard Allgood, Past President of AABOR, on his recent passing. Please watch for an article on Mr. Allgood in the July issue.

Members may make charitable contributions in their memory to the Akron Area REALTORS® Foundation, P.O. Box 1663, Akron, OH 44309-1663.



RPAC Auction Table Sponsors

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Howard Hanna Stow – Two Tables

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Fairway Independent Mortgage

Thank you to the following individuals and companies for their generous donations to the 2009 RPAC Auction. Their generosity and that of the bidders helped the real estate industry protect and promote the American Dream of Home Ownership.

Please note that the following lists recognizes those who donated an item(s) to be auctioned. Winning bidders will be included in a list of RPAC contributors that is scheduled to run in the September issue of REALTOR'S® Ink.

RPAC Auction Donors

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Agents at the Howard Hanna Green table review the Bidder's Program.

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Tony DeLuke, Markley Realty
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Hondros College
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Sally Johnson, Stouffer Realty
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RPAC Auction... from page 4

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2009 RPAC Committee
Janet Roberts, Geneva Chervenik Realty
Ann Robinson, Geneva Chervenik Realty



Pictured are some members of the 2009 RPAC Committee. R to L: (Back) President Cindy Slabaugh, RPAC Chair Patty Bever, Jan Kremer, Stephanie Roehm, Lori Fetter, Ali Whitley, Jacqui Camara, Sally Johnson, (Front) Sandy LoCascio, and Beth Rodgers.

Beth Rodgers, Cutler Real Estate
Stephanie Roehm, Keller Williams Tri County
Terry Roop, Geneva Chervenik Realty
Milan Salchak, Salchak Realty
Lee Schie, Cutler Real Estate
The Schrank Team
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Debbie Shackelford, Geneva Chervenik Realty
Callie Sinkinson, Cutler Real Estate
Cindy Slabaugh, Howard Hanna
Darlene Sonedecker, Geneva Chervenik Realty
Debra Spencer, Geneva Chervenik Realty
Fred Spencer, Geneva Chervenik Realty
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Gary Stouffer, Stouffer Realty
Mark Taylor, Keller Williams Tri County
Gloria Thomas, Geneva Chervenik Realty
Lana & Terry Thomas, Thomas Home Inspection
Tony Tilenni, Superior Home Inspections
Linda Tippel, Howard Hanna
Celeste Tolbert, Century 21 Belden Realty
Carol Tymchenko, Geneva Chervenik Realty
Val Ursetta, Howard Hanna
Jaime Vincent, Cutler Real Estate
Patricia Walters, Geneva Chervenik Realty
Phyllis West, Cutler Real Estate
Ali Whitley, Cutler Real Estate
Joyce Willson, Cutler Real Estate
Mary Yoder, Cutler Real Estate
Doris Yutzy, Kremer Realty
Debbie Zarconi, Cutler Real Estate

Invest in Your Future – Invest in RPAC!

2009 RPAC Contribution Form

Forward contributions to AABOR, PO Box 1663, Akron, OH 44309

Name _____ Company _____

Address _____ Phone _____

Home address (This is required by law and must be completed.) _____

Method of Contribution

- Cash
- Corporate check
- Personal check
- Visa
- MasterCard
- Discover

Contribution Amount

- Diamond Club - \$500
- Ohio Club - \$200
- Capitol Club - \$100
- Other - _____

Card No.: _____

Exp. Date: _____

Authorized Signature: _____



I hereby certify the above information is correct. If my contribution is corporate, I have so designated.

Summit County Health District Takes Over Norton Inspections

The Summit County Health District is now providing health services for the City of Norton. Any 1, 2 or 3 family dwelling with a private water systems or sewage treatment system located in the City of Norton must have those systems evaluated prior to transfer of the property if the transfer takes place on or after June 1, 2009. Please visit the SCHD website for more information about the inspection program http://schd.org/PAGES-ENVIRONMENTAL/Subpage_PointofSale.html. Private companies performing the inspections should contact Brent Paulus at 330.926.5635 or by email at bpaulus@schd.org with any questions about private point of sale inspections.

Brooke Semonin from SCHD should be contacted regarding all sewage treatment system routine inspections (OI's), sewage treatment system complaints and real

estate transfer inspections preformed by SCHD in the City of Norton. She may reached at 330.926.5659 or bsemonin@schd.org.

Alison Capoun of SCHD will handle all new and replacement sewage treatment system and private water system permit reviews, inspections for sewage treatment system site and soil evaluations, semi-public system inspections, building and zoning application reviews and private water sample requests in the City of Norton. Contact Alison at 330.926.5639 or acapoun@schd.org.

Please contact SCHD Environmental Health Supervisor Ryan Pruett at 330.926.5645 or rpruett@schd.org with questions or concerns.

Continuing Education Schedule

All classes will be held at AABOR'S NEW LOCATION - 565 Wolf Ledges, Akron 44311 unless otherwise noted. According to the Ohio Revised Code, registrants must be in class 90% of course time to receive credit. **All cancellations must be made 48 hours in advance to receive a refund. PLEASE NOTE: PAYMENT MUST BE RECEIVED WITH YOUR RESERVATION IN ORDER TO GUARANTEE YOUR SPOT IN CLASS.** Don't forget you can also register for classes online by clicking on the "Pay Online" button on www.AABOR.com. Login = license number; Password = zip code where you receive AABOR mailings.

**ALL CE CLASSES WILL BE HELD AT AABOR'S NEW LOCATION
565 WOLF LEDGES, AKRON 44311 - UNLESS OTHERWISE NOTED**

Wednesday, June 10, 9-11 a.m. Beginning Rapattoni MLS instructed by Denise Bailey or Steve Merkle. This introductory course involves a live presentation of the Rapattoni MLS system - includes training on searching, e-mail, reports, photos, contact management and prospects. Not a hands on course. Cost is \$16 for members and \$26 for non members. This course is approved for 2 CE credits. Seating is limited to 10.

Night Class

Thursday, June 18, 6-9 p.m. - ETHICS: Measure of Professionalism instructed by Milan Salchak. This course is approved for 3 hours of ETHICS credit and meets the mandate for the State required Canons of Ethics training and the NAR mandated requirement of 2.5 hours of Code of Ethics training. Cost is \$24 if paid by 6/11 and \$27 after. Non-members pay \$36 by 6/11 and \$39 after.

Wednesday, July 8, 1:30-3:30 p.m. Beginning Rapattoni MLS instructed by Denise Bailey or Steve Merkle. This introductory course involves a live presentation of the Rapattoni MLS system - includes training on searching, e-mail, reports, photos, contact management and prospects. Not a hands on course. Cost is \$16 for members and \$26 for non members. This course is approved for 2 CE credits. Seating is limited to 10.

Membership Meeting

Friday, July 10, 9:30 a.m. - 12:30 p.m. CIVIL RIGHTS instructed Joyce Willson. This program is being held in conjunction with our annual Membership Meeting. This course meets the mandate for the State required Civil Rights training. Cost for members is \$10 for 3 CE credit hours. Non members pay \$20. **THIS PROGRAM IS BEING HELD AT GUY'S PART CENTRE LOCATED AT 500 E. WATERLOO ROAD IN AKRON.**

Wednesday, August 12, 9-11 a.m. Beginning Rapattoni MLS instructed by Denise Bailey or Steve Merkle. This introductory course involves a live presentation of the Rapattoni MLS system - includes training on searching, e-mail, reports, photos, contact management and prospects. Not a hands on course. Cost is \$16 for members and \$26 for non members. This course is approved for 2 CE credits. Seating is limited to 10.

Night Class

Thursday, August 20, 6-9 p.m. CORE LAW instructed by Dave Clatterbuck. This course is approved for 3 hours of CORE LAW credit. Cost is \$24 for members if paid by 8/13, \$27 after. Non members pay \$36 by 8/13, \$39 after.

Thursday, September 3, 1-4 p.m. ETHICS: Your Promise of Professionalism instructed by Alec Hagerty. Participants will have a review of their obligations, and through exercises and discussion will learn how to apply proper practices and behaviors to their daily business practice in the areas of : Dealings with the Public, Fellow Licensees and Consumers. This course is approved for 3 hours of ETHICS credit and meets the mandate for the State required Canons of Ethics training and the NAR mandated requirement of 2.5 hours of Code of Ethics training. Cost for members is \$24 if paid by 8/27, \$27 after. Non members pay \$36 by 8/27, \$39 after.

Wednesday, September 9, 1:30-3:30 p.m. Beginning Rapattoni MLS instructed by Denise Bailey or Steve Merkle. This introductory course involves a live presentation of the Rapattoni MLS system - includes training on searching, e-mail, reports, photos, contact management and prospects. Not a hands on course. Cost is \$16 for members and \$26 for non members. This course is approved for 2 CE credits. Seating is limited to 10.

**CE
Event**

**MARK YOUR CALENDARS - 6 Hour Mock Transaction Wednesday, September 2,
9 a.m.-noon; 1-4 p.m. at St. Joseph's Family Center. Watch for more details.**

**CE
Event**

Continuing Education Reservation Form

Return to: AABOR, P.O. Box 1663, Akron, OH 44309-1663. FAX: (330) 434-4641.

Name: _____ R.E. License Number: _____

Company: _____ Address: _____

Phone: _____ Fax: _____ E-mail: _____

What type of active real estate license do you have? _____ Salesperson _____ Broker

Please register me for the following classes:

____ 6/10 Beginning Rapattoni ____ 7/8 Beginning Rapattoni ____ 8/12 Beginning Rapattoni ____ 9/3 ETHICS
____ 6/18 ETHICS ____ 7/10 CIVIL RIGHTS ____ 8/20 CORE LAW ____ 9/9 Beginning Rapattoni

Payment Method (PAYMENT MUST ACCOMPANY RESERVATION)

____ Check (made payable to AABOR) ____ Visa ____ MasterCard

Credit Card Number: _____ Exp. Date: _____

Cardholder Name: _____

AABOR contributes \$1 of all continuing education course admission to the Akron Area REALTORS® Foundation scholarship fund.

Do you have any disabilities which require special accommodation, including the provision of auxiliary aids and services? If so, please identify:

DO YOU WISH TO RECEIVE A CONFIRMATION OF THIS REGISTRATION? _____ Yes _____ No

Please indicate how you'd like to receive your confirmation: E-mail: _____ Fax: _____



June is National Homeownership Month. We'd like to give your buyers a reason to celebrate!

With home prices low, interest rates affordable, and a first-time buyer tax credit of up to \$8,000, now is a very good time to buy. Plus, to help celebrate National Homeownership Month, we will pay **\$199 of your buyers' closing costs!**

Contact us for a free supply of flyers promoting this limited-time offer for your customers and open house guests.

Patti McClister, *Akron Sales Manager* 330-665-0585

Tony Mattioli, *Mortgage Loan Originator* 330-899-2152

Greg Eddy, *Mortgage Loan Originator* 330-922-0423

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National City
Mortgage

This information is provided for business and professional use only and is not to be provided to a consumer or the public. This information is provided to assist real estate professionals and is not an advertisement to extend consumer credit as defined by section 226.2 of Regulation Z. Programs, interest rates and fees subject to changes without notice. Buyers should consult a tax advisor regarding their eligibility for tax credits. *The \$199 offer is valid on purchase transactions that close by September 30, 2009. Buyers need to bring an ad to application in order to receive the discount, ask us for a supply. National City Mortgage, a division of National City Bank.



AABOR's Online CE Partner

Special Offer from the CE Shop

Fathers Day is June 21st this year and the CE Shop, AABOR's online CE partner would like to offer a special promotion to AABOR members.

AABOR members can benefit from a 15% discount on all courses and as an added bonus they will be automatically registered to WIN a \$100 LOWE'S Gift Card!

They simply visit AABOR's CE shop site at <http://aabor.theceshop.com> and use Promo Code: DAD15

This offer is good from June 1st - June 30th.



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Welcome New Members

AABOR extends a cordial welcome to the following members: **Peter Miller**, Rick Angheld Real Estate Group; **Tammy Parks**, Howard Hanna; **Debra Clark**, Clark Realty; **Shelley Maulis**, Howard Hanna.
Affiliate Members: **Tanya Holcomb**, Buckeye Reserve Title Agency; **Laurie Foster**, Buckeye Reserve Title Agency; **Tony Scolaro**, All Home Construction Inc.; **Chris Wendt**, Exacta Land Surveying

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Jean Bogden, Mosholder Realty
Candice Eberhardt, Russ Neal Real Estate
Catherine Flaughers, Stouffer Realty
Mark Metz, Transaction Realty
Walid Qaqish, Charles Real Estate
Crystal Vig, Howard Hanna

News from NAR

NAR is now offering REALTORS® Core Health Insurance. This guaranteed-acceptance, limited medical insurance program is being offered at an affordable price for members in most states who are under the age of 65. Plans start as low as \$70 per month and you have the freedom to choose your doctor and hospital. Visit <https://secure.sas-it.com/realtorcore/launch.aspx?roi> for more information.

Also, the REALTORS® Federal Credit Union opened its "doors" and already has nearly 1,000 members. All REALTORS® are encouraged to join for low rates on auto loans and very competitive returns on savings. Visit <http://www.realtorsfcu.org> for more information.



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More Than 342 Years of Industry Experience



Internal PR Campaign Launched

"AABOR Country -- A Great Place to Live, Work and Play" is the theme of a new PR campaign created by the Public Relations Work Group of the Membership Networking and Special Events Division. The campaign is built around a free-standing kiosk available for display in Board member offices as a way to remind our members that one important selling feature to living in our area is the natural beauty all around us. It is intended to lift the spirits of AABOR members with the promise that we will rebound from this current economic slump because "AABOR Country" offers such an excellent quality of life. The kiosk is six-sided and features 18 collages including hundreds of beautiful pictures taken all around Summit County.

At least for now, this will be an "internal" PR campaign intended for display in member offices. All members will be given the opportunity to request having this display brought to their office for a few weeks. Members of the Work Group will deliver, set up and take down the display. It is approximately 40" in diameter and stands 80" tall. For more information and to schedule having the kiosk in your office, contact Sherry Waples at 330-434-6677, ext. 125 or Sherry.Waples@AABOR.com.



Pictured is the kiosk developed as part of an internal PR campaign.

Contact AABOR Staff

You may now dial staff directly at 330.434.6677 by using the extension numbers below:

Sandy Naragon,
Chief Executive Officer - 126

Sherry Waples,
Executive Director of Member
Services - 125

Carrie Hummel,
Director of Government Affairs
& Supra - 124

Beth Klaes,
Controller & Health Insurance - 123

Diane Rehs,
Receptionist/Administrative Assistant - 130

If you can't remember extension numbers, 0 will always get you to a LIVE person!



Home Inspections, Ltd.

- Home Inspections
- Lic. Radon Tester
- Lic. WDI Inspector
- Lic. Water/Well Testing
- Mold Testing
- 12 years and 5,000+ home inspections.

"For thorough and professional inspections"

330.633.3735
www.SuperiorHI.us



Tony Tilenni #201080

Don't Get Locked Out!

Combination Lockbox Exchange



3 for 1

Members must be active AABOR Supra key users, or become new key holders, in order to participate in the exchange.



AABOR is offering a 3 for 1 exchange on combination style lockboxes for Supra I-Boxes, while supplies last. In order to participate in this exchange members must be active AABOR Supra key users. The styles of eligible combination boxes are shown above. AABOR has the final determination on eligible combination lockboxes.

While supplies last!



Supra I Box Sale

AABOR is also offering Supra I-Boxes at 1/2 price to all members with an active AABOR Supra key. Supra I-Boxes are regularly \$84 plus tax, but AABOR members will be able to purchase I-Boxes for \$42 plus tax (while supplies last).

Call the Board today at 330.434.6677 ext. 0, to order your I-Boxes. AABOR Supra hours are 9 a.m. - noon; and 2 p.m. - 4:30 p.m.

Building from the Ground Up



Thursday, June 18, 2009
9:00 am - 12:00 pm (8:30 am registration)
Stillwood in Stow off SR 59
One of Design Construction's newest communities
Instructor: Len Huddleston of Design Construction & HBA Past President

Learn how a new home is constructed - A must for everyone in the building industry!

(Realtors, supervisors, office staff, sales staff, suppliers, etc.)



Sponsored by the Sales and Marketing Council
 of the HBA serving Portage & Summit Counties



Learn about the different stages of building from the foundation to the framing and finish stage, to the final walk-through.

**Approved for
 3 CEUs in Real
 Estate**

Education training is on-site at the construction site!
 (wear dirt boots and comfortable clothing)



Class size is limited to 30. Please RSVP by Monday, June 15, 2009

Registration Prices

SMC Members: \$17
Non-SMC Members: \$22

Take Advantage of our PRE-PAY Discounts!
 Save \$2 by pre-paying with cash or check OR \$1 by pre-paying with credit card on or before 6/15/09

Course Partner:



Directions: Stillwood is located on State Route 59 (south side) 1/4 mile east of the intersection of SR 59 (Kent Rd.) and Charring Cross

Yes! I will attend the Building from the Ground Up on June 18 at Stillwood in Stow

(please use this form as your INVOICE. No cancellations accepted after Tuesday, June 16. No shows will be billed per HBA policy)

Name: _____ Company: _____

Address: _____ City/State/Zip: _____

Phone: _____ Fax: _____ Real Estate License # _____

SMC Member? Yes No Check enclosed for \$ _____ or bill credit card: _____

Visa or MC #: _____ Exp. Date: _____

Name on Card: _____ CCV code/Billing Zip: _____

**For reservations, complete and return to 799 White Pond Dr., Akron, OH 44320
 or fax to 330.869.5506 - You can also register online at www.AkronHBA.com
 Questions? Call Sharon - 330.869.6800**



Akron Area Board of REALTORS®

Akron Area Board of REALTORS®

Application for Director

Three-Year Term – 2010, 2011, 2012

Annually, a slate of REALTORS® is selected by the Nominating Committee and approved at the Annual Membership Meeting. Then, a ballot listing the candidates is sent to each member of the Board for their vote. REALTORS® are elected for a three-year term commencing January 1 of the ensuing year.

To be considered, complete this form and mail it along **with your photograph** to AABOR, P.O. Box 1663, Akron, OH 44309, attention Sherry Waples no later than **Friday, June 12, 2009**.

Name: _____

Company: _____

Address: _____

Phone: _____ Fax: _____ Email: _____

List any AABOR committee(s) you have chaired. _____

List any AABOR committee(s) you have served on in the last three years. _____

Have you ever served as an AABOR Director? _____ If so, what year(s)? _____

List the years you received the AABOR Sales Achievement Society Award. _____

List the years you received the OAR President's Sales Club Award. _____

What are your real estate goals for the next three to five years? _____

List other civic or community organizations you belong to. _____

Why do you wish to serve as a Director? _____

If you are elected as a Director, would you be willing to consider being an Officer in the future? _____

I understand that if I am nominated and then elected to the Board of Directors that I commit to attendance at all monthly Board Meetings plus any special meeting called by the President, for a period of three years.

Signature: _____ Date: _____

Please attach an additional sheet if necessary.

AABOR 15th Annual Charity Golf Outing

THURSDAY, AUGUST 13, 2009

(Limited to 144 Golfers)

To Benefit: Rebuilding Together Summit County

Outing Activities:

- 50/50 Raffle
Raffle Prizes including: AdamsGolf GT 500 Set, TaylorMade Golf Bag, Sumo 5900 Driver, Putter, and much more!
- Mulligan and Skins Game
- Special Team Prize Drawing
- Door Prizes
- Full Breakfast in the Banquet Room
- Lunch
- Watering Hole and Beverage Carts
- Chicken and Ribs Dinner in the Banquet Room



Golf Outing Details:

- LOCATION:** MAYFAIR COUNTRY CLUB, 2229 Raber Road, Uniontown, OH 44685
- START:** Shot Gun Start—9:15 a.m.
Registration/Full Breakfast—7:30-9:00 a.m. in the banquet room
Breakfast includes: eggs, hash browns, sausage, biscuits, grits, and beverages
- FORMAT:** Four Person Scramble
- TEE TIMES:** No reservations for course assignment will be accepted without prior payment of all fees.
- LUNCH:** 11:00 a.m.-1:00 p.m.—Hamburgers, hot dogs, baked beans and potato salad.
- REFRESHMENTS:** Three beverage carts and two watering holes on the course
- DINNER:** 4:00 p.m.— Grilled Chicken & Ribs in the Banquet Room
- COST:** Golf Package Only—\$85 per person which includes 18 holes of golf, cart, full breakfast, hot lunch, dinner, and beverages.
Dinner Only—\$28.
- QUESTIONS:** Call Sherry Waples at the Board Office at (330) 434-6677, ext 125 or e-mail her at Sherry.Waples@AABOR.com
- PLEASE NOTE:** NO PHONE RESERVATIONS WILL BE ACCEPTED.

**CANCELLATIONS MUST BE MADE 14 DAYS PRIOR TO THE OUTING
IN ORDER TO RECEIVE A REFUND**

AABOR 15th Annual Charity Golf Outing Reservation Form
 Return to: Sherry Waples, Akron Area Board of REALTORS®, P.O. Box 1663, Akron, OH 44309

Please Note: This form must be completed in its entirety! Make checks payable to AABOR. No course assignments will be made without payment in full.

_____ **GOLF PACKAGE.** Enclosed is payment in the amount of \$_____ for _____ tickets at \$85 ea. **COMPLETE PAYMENT MUST BE ENCLOSED.**

_____ **DINNER ONLY.** Enclosed is payment of \$_____ for _____ tickets at \$28 each.

NAMES (PLEASE LIST COMPLETE FOURSOME):

MAIL ALL TICKETS TO:

Name: _____
 Company: _____
 Address: _____
 Email: _____ Phone: _____

METHOD OF PAYMENT: _____ Check _____ Visa _____ MasterCard

Credit Card Number: _____ Exp. Date: _____

Signature: _____

Cancellations must be made 14 days prior to outing to receive a refund.

FOR OFFICE USE ONLY: Batch #: _____ Date: _____ Amt. Paid: _____

Don't Play Golf? How About a Euchre Match!

Join us for the afternoon playing cards, lunch, drinks & prizes followed by dinner with the Golfers. Euchre prizes will be awarded at dinner.



THURSDAY, AUGUST 13, 2009—Mayfair Country Club

Registration: 10:15 a.m.— Match begins 10:30 a.m.

(includes entry fee plus chicken/rib dinner in the banquet room, lunch, pop and beer)

You must register in pairs

Cost: \$45 per person

Euchre match rules will be distributed on site upon registration.

Cancellations must be made 14 days prior to the outing in order to receive a refund. All tickets must be paid in advance of the outing! We need a minimum of 16 players.

Euchre Match Reservation Form—Return to: Sherry Waples, AABOR, P.O. Box 1663, Akron, OH 44309.

Enclosed is payment in the amount of \$_____ for _____ tickets at \$45 ea. **COMPLETE PAYMENT MUST BE ENCLOSED.**

NAMES (PLEASE LIST COMPLETE PAIR):

MAIL TICKETS TO:

Name: _____
 Company: _____
 Address: _____
 Email: _____ Phone: _____

METHOD OF PAYMENT:

_____ Check _____ Visa _____ MasterCard

Credit Card Number: _____ Exp. Date: _____

Signature: _____

FOR OFFICE USE ONLY:

Batch #: _____
 Date: _____
 Amt. Paid: _____