



REALTOR'S® Ink

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18th Annual AABOR Trade Show & Expo Highlights

Helping Make People
More Successful

Akron Area Board of
REALTORS®

VISION:

An organization
dedicated to the
excellence and
advancement of the
real estate profession.

MISSION

STATEMENT:

To provide members
with resources and
services to conduct an
ethical, professional,
and profitable business,
to foster cooperation
among members and
to be the advocate for
the real estate
industry.

The 18th Annual AABOR Trade Show & Expo was held on October 8th, at Guy's Party Centre. "It's a Jungle Out There!" was the theme for this year's show. Thirty-five exhibitors welcomed 260 REALTORS® in the Exhibit Hall. National speaker, Chandra Hall, gave an informative presentation that provided 5 hours of continuing education to the REALTORS® in attendance. A special thank you goes out to THE AKRON BEACON JOURNAL who has generously partnered with AABOR to co-sponsor this event for the past 11 years.

Part of the fun of attending the annual AABOR Trade Show is seeing the costumes and booths decorated in theme. The exhibitors participated in a booth contest and the winning categories were: Best Overall: **Kingdom Title Solutions**; Most Creative: **Franklin American Mortgage**; Judges Award: **Chicago Title Insurance Company**; Best Theme: **Hamilton Appraisal Services, Inc.**

A special thank you also goes out to this year's Expo Committee for their hard work and dedication in making this event such a huge success: **Chair Angela Kurlich**, Angle Insurance Agency; **Rebecca Davey**, Hamilton Appraisal Services; **Steven Fishman**, Fifth Third Bank; **Linda Gauer**, Howard Hanna; **Jodi Harelson**, Title First Agency; **Sean Hettinger**, Keller Williams Chervenik Realty; **Scott Johnson**, Haines & Company; **Pam Keenan**, Chicago Title Insurance Company; **Peggy Kellogg**, Campbell & Associates; **Ray Leber**, Rebel Enterprises; **Patti McClister**, PNC Mortgage; **Joseph Pekar**, Next Step Realty; **Vicky Rarrick**, Ohio Savings Bank; **Jennifer Rodgers**, Third Federal Savings & Loan; **Cindy Slabaugh**, Howard Hanna; **Matt Vargo**, Valley Savings Bank.

Please see more highlights on page 5.
Door Prize winners are listed on page 6.

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REALTOR'S® Ink

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Steve Spinelli
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Ali Whitley
Debbie Zarconi



President's Pen Giving Thanks

By Beth Rodgers,
President



Thanksgiving is a time of remembering people and events that have touched us throughout the year. In the rush of our day to day business, we often don't take time to thank those special colleagues, clients and affiliates who have helped us achieve our real estate success.

One of the great pleasures of the season is the opportunity to extend greetings with those whose friendship and goodwill are valued so highly.

In this spirit, it is a pleasure to say "Thank You" and extend sincere appreciation for the very pleasant association I have enjoyed with you. It's hard for me to believe that my year serving as AABOR President is coming to a close. I would like to thank all members of AABOR for allowing me the privilege of serving as your 2010 President.

There are many individual members and Board committees who have contributed to a successful 2010. The Board was lucky to have dedicated chairs and vice chairs leading all of our committees including: Commercial Industrial Forum Chair Ed Jesson and Vice Chair Jennifer Fernandez, Director Nominating Chair Cindy Slabaugh, Equal Opportunity & Professional Development Division Chair Colleen Richards and Vice Chair Tony DeLuke, Expo Work Group Chair Angela Kurlich, Golf Work Group Chair John Mirka, Grievance Chair Roberta Rinehart and Vice Chair Sally Johnson, Legal & Governmental Affairs Division Chair Ali Whitley and Vice Chair Debbie Zarconi, Membership Networking & Special Events Division Chair Rebecca

Davey and Vice Chair Michael Wiant, Rebuilding Together House Captains Tom Bauch and Roberta Rinehart, and RPAC Committee Chair Debbie Zarconi and Vice Chair Diane Eichler.

Please see the list of all AABOR members who served on a 2010 committee on pages 9-10. I hope that you will consider volunteering at the Board in 2011. Board committees and volunteer opportunities are highlighted on page 13.

This year, consolidation discussions with the Stark County Association of REALTORS® came to a close with a vote of our respective memberships. While AABOR members voted for the consolidation, it was not approved by SCAR membership. I would like to give a special thank you to the following AABOR members who spent countless hours over the past two years investigating whether a consolidation with SCAR was the right decision for AABOR and its members. Serving with me on the AABOR Consolidation Task Force were: Cyndi Kane, Ali Whitley, Cindy Slabaugh, Susan O'Neal, Sandy Naragon and from Oldham & Kramer Matt Oby and Blake Gerney.

A heartfelt thank you to the dedicated members of your Executive Committee: President Elect Cyndi Kane, Treasurer Ali Whitley and Immediate Past President Cindy Slabaugh. With your progressive leadership we have laid the foundation for a stronger Akron Area Board of REALTORS®.

Finally, I would like to thank the Board staff for their commitment and dedication – Controller Beth Klaes; CEO Sandy Naragon; Government Affairs Director Carrie Snyder and Executive Director, Member Services Sherry Waples.

New Directors Elected to AABOR

Jim Hinton, Cutler Real Estate; **Terrie Morgan**, Howard Hanna; and **Debbie Zarconi**, Cutler Real Estate were recently elected to serve on the Board of Directors of the Akron Area Board of REALTORS®. The new REALTOR® Directors will serve three-year terms beginning January 1, 2011. **John Mirka**, CF Bank, was elected Affiliate Director. His two-year term will also begin January 1, 2011. AABOR welcomes their leadership.

JIM HINTON -

After graduating from Ohio State University in 1996 with a BSBA in Operations Management, Jim began investing in real estate and owned a property management company in the Akron area. He became a REALTOR® in 2002. Jim is currently serving on the AABOR Board of Directors filling an unexpired term and is a member of the Legal and Governmental Affairs Division. He has been active in AABOR as a volunteer for RPAC and a regular participant in AABOR events. Jim is active in the community as a volunteer for Rebuilding Together Summit County, United Way, Lock 3, and Young Professionals of Akron.



TERRIE MORGAN

- Terrie started her real estate career with Realty One in 1993. She has been a consistent office top producer for Howard Hanna since 2001. Her local participation



includes, RPAC member 1998-2002 (Chair 2000), Graduate of Leadership REALTOR®, past member of WCR, Realty One's Sales Advisory Board 98-99 and Southern District Liaison for NORMLS Web-based Task Team in '99. Terrie served as an AABOR Director 2000-03 then again 2007-09, Grievance Committee as a member 2004 (Chair 06), OAR Director 2004-06, member of Legal and Governmental Affairs 2001-2002, Director Nominating 2000 and 2003, Medical Insurance Task Force 2003-05, Ballot Counting Committee 2004, Officer Nominating Committee 2005, Akron Area REALTORS® Foundation 2004 and is currently a member of Professional Standards hearing panels 2007-2010. She secured her CTM as a competent toastmaster in 1999 and is a past member and officer of Fairlawn A.M. Akron Toastmaster Club.

DEBBIE ZARCONI

- Debbie has been a licensed REALTOR® since 1997 and is licensed with Cutler Real Estate. She holds the CRS and ABR designations. In 2005 she was the recipient of the AABOR Golden Community Service Award for her volunteer work in the community. Debbie is currently an OAR Director, Chair for RPAC, Vice Chair for Legal and Governmental Affairs Division, member of Membership Networking and Special Events Division and previous Board of Director Member from 2006-2008 for the Akron Area Board of REALTORS®. Debbie consistently participates in AABOR events and is a member of the OAR Presidents



Sales Club.

JOHN MIRKA -

John is associated with CF Bank and has originated home mortgage loans since 1996. John has been a member of AABOR since 1994. He has served on the Membership Networking and Special Events Division since 1997. John has chaired the AABOR Golf Outing for 10 years. He has served on other committees and work groups such as: Speakers Bureau, REALTOR®/Lender/Title Affiliate Sub-Committee, Public Relations Committee, Media Sub-Committee, Affiliate Promotion Work Group, American Home Week, Affiliate Forum, Long Range Planning and Children Services Benefit. John also participated in the "Mock Transaction" in 2010. He has donated time to Habitat for Humanity with over 100 hours of volunteer service. John helped with the donation of a home by Countrywide Home Loans to the family of Jesse Davis. John received the "Affiliate of the Year" award in 2006 and a "Presidential Award" in 2007 for his work with the Annual Charity Golf Outing.



The newly elected directors will join returning directors: President Beth Rodgers, President Elect Cyndi Kane, Treasurer Ali Whitley, Tony DeLuke, Julie Domenick, Jennifer Fernandez, Deb Kalbaugh, Sandy LoCascio, Barbara Oakes, James Sheppard Jr., Steve Spinelli and Karen Thompson.

2010 Trade Show & Expo Highlights



The team from Bennett Land Title Agency are ready to serve the REALTOR® members.



Ladies from Franklin American Mortgage are hanging out in their Tiki Hut.



The group from Hamilton Appraisal Services having a great time at the EXPO!



The crew from Kingdom Title Solutions won Best Overall Award in the Booth Contest.



Tarzan hanging out at the Chicago Title Insurance Company booth with Pam Keenan and Lori Fetter.



National Speaker Chandra Hall provided continuing education to the REALTOR® attendees.

Trade Show & Expo Door Prize Winners

Kingdom Title Solutions

Kathy Ward - America's 1st Choice Richard Hughes Realty
Kimberly Keith - Howard Hanna
Candy Gatewood - Howard Hanna
John Markley - Markley Realty

Huntington Mortgage

Jeanette Martin - Howard Hanna

Haines & Company

Christopher Matheny - Wadsworth Real Estate

CRIS MLS

Ali Whitley - Cutler Real Estate

Portage Community Bank

Carey Ferrari - Ohio Realty Specialists

Revere Title

Randy Cundiff - America's 1st Choice Richard Hughes Realty
Elaine Kress - Howard Hanna

Title First Agency

Tony DeLuke - Markley Realty

Fairway Independent Mortgage

Jim Hinton - Cutler Real Estate

Akron Beacon Journal

Julie Cagle - Prudential Kovack REALTORS®

Valley Savings Bank

Eric Yee - America's 1st Choice Richard Hughes Realty
Dan Bogdanski - Howard Hanna

Third Federal Savings & Loan

Gwen Petway - Keller Williams Chervenec Realty

Hondros

Heidi Boling - RE/MAX Commitment

Wells Fargo Home Mortgage

Shannon Trevillian - Prudential Karam & Simon
Kathy Ward - America's 1st Choice Richard Hughes Realty

Sis Mumaw - Prudential Kovack REALTORS®

Bennett Land Title

Chip Rado - America's 1st Choice Richard Hughes Realty

PNC Mortgage

Christopher Matheny - Wadsworth Real Estate

Hamilton Appraisal Services

Vicki Hazelett - Kremer Realty

Liberty Mutual

Pam Maharg - Stouffer Realty

Fifth Third Bank

Vicki Hazelett - Kremer Realty

Ohio Savings Bank

Heidi Boling - RE/MAX Commitment

North Central Ohio ASHI

Nancy Denmire - Realty Executives Top Producers
Joe Procaccio - Keller Williams Chervenec Realty

CF Bank

Carol Ketler - America's 1st Choice Richard Hughes Realty

Franklin American Mortgage

Christopher Matheny - Wadsworth Real Estate

Protection Solutions

Augusta Chauhan - Keller Williams Chervenec Realty

First Merit Mortgage

Jorunn Stimbra - Cutler Real Estate

All Ohio Radon Services

Lena Samuelson - Royster Realty

Pillar to Post

Dawn Lawson - Cutler Real Estate

American Land Title

Karen Samonte - Howard Hanna



Save the Date
2011 AABOR Installation Banquet
Friday, January 14, 2011
11:30 a.m.
Fairlawn Country Club



Welcome New Members!

AABOR extends a cordial welcome to the following members:

Gina Alessi, Coldwell Banker Hunter Realty; **Luke Haidauta**, Coldwell Banker Hunter Realty; **Gary Lowry**, Keller Williams Chervenik Realty; **Diego Hernandez**, Sentinel Real Estate; **Annette Parson**, Sanders Home Realty; **Jennifer Royce**, Howard Hanna; **Mark Shank**, Howard Hanna; **Misty Fontana**, DeHOFF REALTORS®; **Craig Blake**, Howard Hanna; **John Nelson**, Keller Williams Chervenik Realty; **Marcelo Hildebrandt**, Keller Williams Southwest; **James Newgent**, New Horizons Real Estate; **Christa Galehouse**, Howard Hanna

New Branch Office:

Keller Williams Chervenik Realty
148 N Main Street
Hudson, OH 44236

TRANSFERS

Pamela Maharg, Stouffer Realty Green office
Carol McGrew, Stouffer Realty Fairlawn office
Laurie Moyer, Coldwell Banker Hunter Realty Stow office
Dominic Picione, Keller Williams Southwest
Colleen Richards, Stouffer Realty Fairlawn office
Teresa Slane, Keller Williams Chervenik Realty Hudson office
Richard Woods, Keller Williams Tri-County



Board Office Closed

The Board will also be closed Thursday, November 25 and Friday, November 26 for Thanksgiving.



Chad Loughry

**Quick Closings,
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**Chad Loughry
Fifth Third Bank
Mobile: 330.285.0077
Email: Chad.Loughry@53.com**



Dues Announcement

The 2011 dues billing was mailed the last week in October. 2011 dues are \$390 for local, state and national. Dues may be paid online using Visa, MasterCard or Telecheck by going to www.AABOR.com and clicking the 'Pay Online' button. Your user ID is your license number and your password is your home zip code. As always, you may pay your dues at the Board office with cash, check, Visa or MasterCard.

The dues invoice also includes a \$20 voluntary charge that represents a contribution to RPAC (REALTORS® Political Action Committee). Membership is not affected for those who choose not to contribute to RPAC.

If you should have further questions about the 2011 dues billing, please call Sherry Waples at the Board office 330.434.6677, ext. 125.

Non-Deductible Percentages of Annual Membership Dues

The Tax Reform Act of 1993 made the portion of dues paid to organizations that is spent to lobby the State and Federal governments non-deductible for income tax purposes and requires this to be disclosed to members on their dues invoice or the organization must pay an excise tax.

For 2011 OAR dues of \$110, 14% or \$15 is non-deductible for the member's income tax due to OAR lobbying efforts. NAR computes 26%, or \$21, of their dues to be non-deductible. NAR's \$35 public awareness assessment does qualify as deductible dues.

The total OAR and NAR non-deductible portion of dues and assessment fees is \$36.



Coming Soon

30 Hour CE Package

February 2011

*Watch for details in
REALTOR'S® Ink
and email updates.*



In this month of Thanksgiving, I am grateful to have so many of you as my trusted friends and colleagues.
Happy Thanksgiving!

Angela Kurlich



1125 Triplett Boulevard * Akron OH 44306
330.773.6673
angela@angleinsurance.com

Contact AABOR Staff

To reach AABOR Staff directly call 330.434.6677 and use the extension numbers below. Email addresses are also listed.



Sandy Naragon,
Chief Executive Officer - 126
Sandy.Naragon@AABOR.com

Sherry Waples,
Executive Director of Member Services - 125
Sherry.Waples@AABOR.com

Carrie Hummel Snyder,
Director of Government Affairs & Supra - 124
Carrie.Hummel@AABOR.com

Beth Klaes,
Controller & Health Insurance - 123
Beth.Klaes@AABOR.com

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Michel Massullo
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NMLS ID 280636



Bob Goodnight
800.671.1763
NMLS ID 277217



Cindy Beech
330.923.5595
NMLS ID 273031

NMLS ID 2289
MB 802711.000



2010 AABOR Committee Members

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Joe Boyle
Diane Eichler
Jennifer Fernandez
Jeff McKay
Princess Mitchell
Bill Monbeck
Beth Rodgers

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Michael Flak
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Isabelle Maglione Gale
Jack Marsillo
Edward Matzules
Eric McGrew
Ronald Midcap
John Mogen
Jim Pickard
Bob Raskow
Scott Raskow
Scott Repie
Pamela Sayre
Lorin Schultz
Jason Shyjka
Cindy Slabaugh
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Mark Stacy
Mike Stacy
Constantia Stathopoulos
Harry Stewart
Joseph Testa
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Ben Walkley
Andrea Watson
David Woodford
William Yoho Jr.

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Linda Gauer
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Roberta Rinehart
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Lenda Smith
Karen Thompson
Celeste Tolbert
Christopher Whitehead
Ali Whitley
Joyce Willson

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Linda Gauer
Jodi Harelson
Scott Johnson
Pam Keenan
Peggy Kellogg
Ray Leber
Patti McClister
Joseph Pekar
Vicky Rarrick
Jennifer Rodgers
Cindy Slabaugh
Matt Vargo
Kelly Vrba
Michael Wiant

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Colleen Richards
Lenda Smith
Karen Thompson

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Cyndi Kane
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Sharon Fletcher
Christopher Hallum
Jack Harig
Jim Hinton
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George Leidy
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Jim Lowe
Thomas Manolas
Stephen Merkle
Ian Muhlhauser
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Milan Salchak
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Dana Cross
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Steven Fishman
Rod Frank
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Jodi Harelson
Sean Hettinger
Scott Johnson
Deb Kalbaugh
Pam Keenan
Peggy Kellogg
Angela Kurlich
Ray Leber
Patti McClister
John Mirka
Ian Muhlhauser
Joseph Pekar
Vicky Rarrick

Cont. on pg 10.

2010 AABOR Committee Members *From pg 9.*

Beth Rodgers
Jennifer Rodgers
Mary Schoenfeld
James Sheppard Jr.
Cindy Slabaugh
Andrea Stanojevic
Kelly Vrba
Andrea Watson
Debbie Zarconi

Mock Transaction Work Group

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Sally Johnson
Cyndi Kane
Vicky Rarrick
Colleen Richards
Roberta Rinehart
Jennifer Rodgers

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Bill Askin
Victoria Banit
Andy Camp
Jim Camp
Erika Holzwarth
Jim O'Neal
Barbara Oakes

OAR Directors

Audrey Allison
Tony DeLuke
Sally Johnson

Cyndi Kane
Sandy LoCascio
Stephen Merkle
Susan O'Neal
Roberta Rinehart
Beth Rodgers
Milan Salchak
Cindy Slabaugh
Steve Spinelli
Jim West
Ali Whitley
Debbie Zarconi

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Beth Rodgers
Cindy Slabaugh
Nicole Walker
Ali Whitley
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Chas Boebinger
Lori Collins
Patt Combs
Diana Curfman
Katie Fenwick
Linda Hartong
June Harvey
Dee Hawkins

Mary Jo Heller
Jan Kremer
Diane Layne
Sandy LoCascio
Darlene Loughborough
John Markley
Stephen Merkle
Terrie Morgan
Will Penney
Leona Polsky
Milan Salchak
Barb Snyder
Steve Spinelli
Valerie Ursetta
Barb Wise

Rebuilding Together House

Thomas Bauch, House Captain
Roberta Rinehart, House Captain
Sabrina Christian Bennett, House Ambassador
Patti McClister, Safety Coordinator
Vicky Rarrick, Volunteer Coordinator

RPAC Committee

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Cheryl Duer
Cindy Eitner

Lori Fetter
Helen Gisewhite
Andrea Hyatt
Sally Johnson
Deb Kalbaugh
Mary Anne Krejci
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Sandy LoCascio
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Amy Mitan
Barbara Oakes
Beth Rodgers
Cindy Slabaugh
Linda Toppel
Celeste Tolbert
Ali Whitley

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Tony DeLuke
June Harvey
Edward Jesson
Cyndi Kane
Stephen Merkle
John Mirka
Roberta Rinehart
Beth Rodgers
Cindy Slabaugh
Byron Stavrou
Ali Whitley
Mark Young

10 Tips for Holding a Safe Open House

Open houses can be a great sales tool—but hosting one also exposes you to numerous unfamiliar people for the first time. Take these steps to stay safe:

1. If possible, always try to have at least one other person working with you at the open house.
2. Check your cell phone's strength and signal prior to the open house. Have emergency numbers programmed on speed dial.
3. Upon entering a house for the first time, check all rooms and determine several "escape" routes. Make sure all deadbolt

locks are unlocked to facilitate a faster escape.

4. Make sure that if you were to escape by the back door, you could escape from the backyard. Frequently, high fences surround yards that contain swimming pools or hot tubs.
5. Have all open house visitors sign in. Ask for full name, address, phone number and e-mail.
6. When showing the house, always walk behind the prospect. Direct them; don't lead them. Say, for example, "The kitchen is on your left," and gesture for them to go ahead of

you.

7. Avoid attics, basements, and getting trapped in small rooms.
8. Notify someone in your office, your answering service, a friend or a relative that you will be calling in every hour on the hour. And if you don't call, they are to call you.
9. Inform a neighbor that you will be showing the house and ask if he or she would keep an eye and ear open for anything out of the ordinary.
10. Don't assume that everyone has left the premises at the end of

an open house. Check all of the rooms and the backyard prior to locking the doors. Be prepared to defend yourself, if necessary.

(Sources: Washington Real Estate Safety Council; City of Mesa, Arizona; Nevada County Board of REALTORS®; Georgia Real Estate Commission)

Visit NAR's REALTOR® Safety website at www.REALTOR.org/Safety

This article is part of the NATIONAL ASSOCIATION OF REALTORS® REALTOR® Safety Resources Kit.

Donations Needed for Summit County Children Services

Summit County Children Services is seeking donations for its Holiday Toy Room. Through the Holiday Toy Room, care givers - such as foster parents or grandparents with temporary custody can choose gifts for the children in their care. For many families, these gifts make a tremendous difference.



Donations of new toys and gifts for children of all ages, especially for teens, are needed. Please see the list of suggested items below.

Tweens & Teens

- *Teen/adult board games
- *Hand-held games
- *Axe brand personal care products
- Body pillows and pillow cases
- Snuggies
- Brightly-colored throw pillows (animal prints, feathers, etc.)
- Full-sized sports equipment
- Electronics under \$25 (portable DC, DVD and MP3 players)

*Most Needed Items

- Body care/lotion sets
- Scarf/glove/headband sets (funky colors and designs)
- Bulletin boards (fabric-covered with ribbons)
- Outdoor winter play equipment (sleds, snowboards, etc.)
- Flash drives
- Movie tickets

Not Needed: Purses, costume jewelry, disposable cameras or watches

School-Age Children

- *Dolls (all ethnicities)
- *Cars and trucks
- *Legos, Transformers and Bionicles
- *Craft kits
- Activity books
- Action figures
- Hand-held games

- Lincoln Logs
- Tinker Toys
- Model sets
- Smaller-sized sports equipment

Not Needed: Candy Land games, Play-Doh or boxed puzzles

Infants and Young Children

- *Baby Dolls (all ethnicities)
- *Building blocks
- *Toy dishes
- *Larger cars and trucks (not Matchbox cars)
- Rattles
- Teething rings

- Crinkle toys
- Educational toys
- Cloth and board books
- Tea sets
- Wooden puzzles

Donations should be dropped off at the AABOR office - 565 Wolf Ledges Parkway - by Wednesday, November 24, 2010.

Questions - Please call Children Services at 330.379.2055.

Real Estate Safety & Self Defense



**Wed., Dec. 1, 1-4 p.m.
Summa Building in Green
3838 Massillon Rd.**

**\$15 for AABOR members by 11/24,
\$20 after; Non-members - \$35.**

2 Hours of CE - Joyce Willson will cover safety tips and strategies that ALL agents should practice while selling real estate.

- Open House Procedures
- Personal Safety Guides
- Tips for Buyers & Sellers
- Safety Procedures for Showings

1 Hour of Self Defense Training - Bob Strecker, Jr. will cover the mental and physical aspects of self defense.



**Real Estate Safety & Self Defense - Wed. Dec. 1, 1-4 p.m. Summa Building in Green
AABOR, PO Box 1663, Akron, Ohio 44309-1663, Fax 330-434-4641
Cost: \$15 for AABOR members by 11/24, \$20 after; Non-members - \$35.**

Name: _____ R.E. License Number: _____

Company: _____ Address: _____

Phone: _____ Fax: _____ E-mail: _____

What type of active real estate license do you have? Salesperson Broker

Payment Method (PAYMENT MUST ACCOMPANY RESERVATION) Check (payable to AABOR) Visa MasterCard

Credit Card Number: _____ Exp. Date: _____

Cardholder Name: _____

AABOR contributes \$1 of all continuing education course admission to the Akron Area REALTORS® Foundation scholarship fund.

Do you have any disabilities which require special accommodation, including the provision of auxiliary aids and services? If so, please identify:

DO YOU WISH TO RECEIVE A CONFIRMATION OF THIS REGISTRATION? Yes No

Please indicate how you'd like to receive your confirmation: E-mail: _____ Fax: _____

Members Sought to Serve AABOR in 2011

A message from the 2011 President:

Are you interested in becoming more involved with your REALTOR® organization? Then we invite you to apply for an appointment to an AABOR division or forum for 2011. Participation affords you the chance to be part of the association's decision-making process, and provides you the opportunity to network regularly with members from across Summit County. To be considered, complete this request form and submit it by November 30th!

*Cyndi Kane
2011 President*

COMMERCIAL INDUSTRIAL FORUM

Provides speakers and programs of interest to those members specializing in commercial and industrial real estate to enhance their skills. Meets every other month on the first Thursday at 8:30 a.m. except for June, July and August.

- Plans annual commercial CE classes
- Offers guest speakers on commercial topics

LEGAL & GOVERNMENTAL AFFAIRS DIVISION & RPAC Committee

Keeps members aware of current legislative developments; facilitates grassroots lobbying; and asserts AABOR's position on legislation at the local, state, and national levels. The solicitation of RPAC contributions will be promoted and monitored to help achieve this endeavor. They meet quarterly on the third Thursday at 9:00 a.m.

- Conducts Candidate Interviews
- Plans RPAC Auction
- Plans Clambake for Top RPAC Contributors

MEMBERSHIP NETWORKING & SPECIAL EVENTS DIVISION

Provides services and programs for all members designed to provide networking and community service opportunities. Makes recommendations on how to better serve Affiliate Members. They meet bi-monthly on the second Thursday at 9:00 a.m.

- Plans Charity Golf Outing
- Recruits volunteers for Rebuilding Together
- Plans the Annual Trade Expo
- Coordinates/finds group discounts
- Oversees Affiliate Sponsorships/Solicitations

EQUAL OPPORTUNITY & PROFESSIONAL DEVELOPMENT DIVISION

Researches and identifies education program needs and/or desires by members to deliver education and growth opportunities that will enhance the REALTORS ability to succeed. Devoted to increasing affordable housing opportunities through industry and public education; to increasing diversity within AABOR; and to serving the changing demographics in Summit County. Meets bi-monthly the second Wednesday of the month at 9:30 a.m.

- Promotes Affordable Housing
- Plans Annual CE Programming (&Tech Training)
- Promotes Fair Housing
- Oversees New Member Orientation
- Names REALTORS Diversity in Service Award Winner

Division & Forum Volunteer Form

I wish to serve on the following in 2011:

- Commercial/Industrial Forum
- Legal & Governmental Affairs Division & RPAC Committee
- Membership Networking & Special Events
- Equal Opportunity & Professional Development Division

Name _____

License Number _____

E-Mail Address _____

Do you have any disabilities which require special accommodation, including the provision of auxiliary aids and services? If so, please identify:

Return to: AABOR, P.O. Box 1663, Akron, OH 44309. FAX (330) 434-4641 or email to info@aabor.com.

WHAT YOUR UNITED WAY CONTRIBUTION CAN PROVIDE



A gift of \$156 (just \$3 per week) provides:

- Eight nights of shelter or food for a family – basic life needs to keep the family together and prevent homelessness and hunger.
- Thirty-nine essential prescription medications for low-income, uninsured people.
- Nine hours of housework and personal care services for older adults and people with disabilities, enabling them to stay in their homes.

A gift of \$104 (just \$2 per week) provides:

- Twenty-six hours of secure, safe, educational childcare, allowing a parent the opportunity to seek or maintain employment to support the family.
- Twelve individuals touched by cancer with an individual counseling session to address specific issues relating to their cancer journey.
- One hour of legal assistance with civil cases for low-income individuals who are unable to afford legal representation.

A gift of \$52 (just \$1 per week) provides:

- Six weeks of Lifeline – personal emergency alarm monitoring service – for a low-income, frail, elderly person living in their own home.
- Seven hours of tutoring to teach non-reading adults how to read.
- One day of shelter and support services for a homeless woman dealing with alcoholism and drug addiction.

A gift of \$26 (just 50¢ per week) provides:

- Two hours of job training for developmentally disabled persons to prepare them to obtain a job in our community.
- One instructional session to teach youth about ways to resist peer pressure and the consequences of early sexual involvement.
- Two hours of 'Positive Young People,' an after-school drug prevention and recreational activity program.

For a gift of \$1,000 United Way-funded programs can provide:

- Seven people with bankruptcy counseling, a car loan, and financial counseling.
- Ten people with free home insulation including sidewalls and attic, furnace repair, carbon-monoxide detectors and possible furnace replacement.
- Two school-age children with an educationally supportive after-school environment for a full school year, with homework assistance, tutoring, math & reading practice, cultural diversity lessons, physical fitness activities, field trips, guest presenters, and a nutritious snack.
- 209 healthy meals for the hungry at a community dinner.
- Fifty hours of classes for GED (General Educational Development) certification.
- Ninety days in a business education and computer training class to help five people become more employable.
- Twenty-six people with psychosocial education, support groups, presentations, parenting classes for all ages and ADHD, stress management, anger management, self-esteem, and violence protection.
- Two pregnant and/or parenting adolescents and their families with case management, support and parent education to keep them from dropping out of school and reduce the risk of child abuse and neglect.



United Way of Summit County

90 North Prospect Street
Akron, OH 44304

www.uwsummit.org
330.762.7601

Look for United Way of Summit County on

